

Team Roles & Responsibilities

Cassava Value Addition, HQCF Production, Processing & Supply

Innocent Sandifolo *Co-Founder, Relations, Administration & Marketing*

- Lead all buyer identification, outreach and offtake agreement negotiations
- Drive brand development and overall marketing strategy
- Manage stakeholder and partner relations including CMRTE and donor partners
- Oversee outgrower farmer recruitment and buying agreement negotiations
- Hold accountability for financial management, budgeting and grant administration
- Manage business registration, compliance and administrative operations
- Coordinate stakeholder and donor reporting
- Lead strategic direction, scale-up planning and new business development
- Oversee human resources management and team coordination

Timothy Naluso *Co-Founder, Technical Operations & Logistics*

- Oversee all farm operations including planting, weeding, harvesting and labour supervision
- Manage cassava collection logistics and transport vehicle scheduling
- Supervise day-to-day processing operations at the CMRTE facility
- Coordinate equipment maintenance and physical upkeep of processing infrastructure
- Lead demonstration site management on the Chikwawa farmland
- Handle procurement of physical assets including vehicles and land
- Manage product packaging, labelling and delivery to buyers
- Oversee post-harvest loss prevention and processing scheduling

CMRTE (Chinangwa Mbatata Roots & Tubers) *Cooperative Partner , Domasi*

- Provide access to existing cassava processing infrastructure (5 ton/day facility)
- Contribute technical knowledge on processing operations and cassava handling
- Lead and manage the outgrower farmer network in Domasi and surrounding areas
- Support outgrower farmer recruitment and ongoing community engagement
- Provide institutional knowledge of local farming communities and supply dynamics
- Facilitate formalised access to infrastructure under a written partnership agreement with Terrieve

Maurice Molande *Finance Officer*

- Manage day-to-day financial operations, bookkeeping and cash flow

- Process payroll and manage staff payment records
- Handle order invoicing and accounts receivable tracking
- Support procurement decisions with financial analysis and approvals
- Ensure financial compliance with regulatory and donor requirements
- Provide financial input into strategic planning and scale-up decisions

Regina Mose *Monitoring & Evaluation Officer*

- Design and maintain the company's M&E framework and data collection systems
- Define and track impact indicators across farm, processing and outgrower activities
- Monitor outgrower and smallholder farmer outcomes and document progress
- Track processing performance data and flag deviations from targets
- Compile internal and donor-facing impact reports
- Lead adaptive management translating M&E findings into operational improvements
- Monitor development impact targets including employment, gender inclusion and farmer reach
- Coordinate with donors and partners on reporting requirements and evaluation activities

Vito Sandifolo *Technical Advisor Agronomy & Value Chain*

- Advise on cassava variety selection, agronomic management and crop scheduling
- Provide guidance on harvest timing and post-harvest handling best practices
- Set and oversee HQCF quality standards and processing compliance
- Support farmer quality training in collaboration with CMRTE
- Provide technical input on processing equipment specifications and upgrades
- Serve as technical resource for the CMRTE partnership on processing operations
- Advise on scale-up strategy drawing on experience from C:AVA Malawi value chain work